

ANNEX 3: POTENTIAL ADDED VALUE OF A PARTNERSHIP (CHECKLISTS 3A – 3E)

This annex contains five checklists to be used in assessing potential added value of the possible partnership, as follows:

Checklist 3A: Potential Added Value of Local CSO Interventions at Field Level

Checklist 3B: Possible Areas of Support from the Dóchas Member to the Local CSO

Checklist 3C: Potential Contribution of the Local CSO's Work to the Broader Agenda of the Dóchas Member

Checklist 3D: Possible Joint Initiatives between the Dóchas Member and the Local CSO

Checklist 3E: Potential Logistical Support from the Local CSO to the Dóchas Member

DÓCHAS PARTNERSHIP CHECKLIST 3A: POTENTIAL ADDED VALUE OF LOCAL CSOs INTERVENTIONS AT FIELD LEVEL

Statement	Yes / No	Issues / Possibilities
The potential partner is implementing (or planning to implement) development projects or activities that have the potential to add a new dimension or value to the existing partnerships and programme of work of the Dóchas member in the same area, district or country, by utilising some or all of the following approaches:		
a. Working on a similar theme (e.g. livelihoods) and with similar beneficiaries to effectively replicate existing projects and increase the overall scale of a programme of work on a particular theme (i.e. more of the same).		
b. Working with a new type of beneficiaries that have a similar or greater level of needs as the existing beneficiaries (e.g. adding a livelihoods project for disabled people).		
c. Expanding the geographic spread of the overall programme by implementing similar projects in new locations (i.e. new communities, or districts)		
d. Implementing projects that utilise a new sub-theme or technical dimension (e.g. adding a micro-finance dimension to a livelihoods programme)		
e. Addressing immediate needs of the same population (e.g. through emergency interventions)		
f. Addressing the root causes of problems by adding advocacy and / or campaigning dimensions to complement existing service-provision work of other partners.		
g. Working on the same issues at a different level to provide a dual or multi-level response e.g. bringing community-level advocacy issues (e.g. land rights) to district, regional, national or international level.		

DÓCHAS PARTNERSHIP CHECKLIST 3A: POTENTIAL ADDED VALUE OF LOCAL CSOs INTERVENTIONS AT FIELD LEVEL

Statement	Yes / No	Issues / Possibilities
h. Supporting and enabling the Dóchas member to obtain project funding from an external donor.		
i. Undertaking research that will inform or complement existing projects.		
j. Introducing new programming methodologies or approaches (e.g. participatory rural appraisal, gender mainstreaming) to improve the quality of work.		
k. Providing specific organisational capacity assessment and support for other partners of the Dóchas member (as a capacity-building agency)		
l. Sharing technical skills with other partners of the Dóchas member.		
m. Contributing its experience and insights to the overall development of the Dóchas member's programme of work in the country.		
n. Contributing to or undertaking evaluations of the other projects, and / or the overall programme of work of the Dóchas member in-country.		
o. Participating in peer learning and review exercises with other programme partners in-country.		

DÓCHAS PARTNERSHIP CHECKLIST 3B: POTENTIAL ADDED VALUE OF LOCAL CSOs WORK TO THE BROADER AGENDA OF THE DÓCHAS MEMBER

Statement	Yes / No	Issues / Possibilities
The potential partner can provide direct support to the Dóchas member itself more broadly at Irish, international or global programming levels by undertaking some or all of the following initiatives:		
a. Undertaking specific research that is of use to the Dóchas member for in the design or implementation of its global or regional programming work , or across several countries.		
b. Contributing to the development of specific global programming policies and strategies of the Dóchas member.		
c. Providing specific resources or information to support and legitimise the international advocacy or campaigning work of the Dóchas member e.g. at Irish, EU or UN level.		
d. Providing case studies or materials to support the communications, fundraising or development education activities of the Dóchas member in Ireland.		
e. Providing feedback and critique on the quality of the Dóchas member's general programming work or partnership approaches (i.e. as in the Kenya or Keystone reviews).		
f. Participating in planning meetings to inform the strategy development or review processes of the Dóchas member at global, regional or country level		
g. Engaging in peer learning and review processes with other partners of the Dóchas member at regional or global level.		
h. Visits by or placement of a staff member or volunteer from the potential partner in the head office (or other field office) of the Dóchas member, for the purpose of mutual learning, joint working, technical support, or assistance in fundraising or communication or development education.		

DÓCHAS PARTNERSHIP CHECKLIST 3C: POTENTIAL LOGISTICAL SUPPORT FROM THE LOCAL CSOs TO THE DÓCHAS MEMBER AT FIELD LEVEL

Statement	Yes / No	Issues / Possibilities
The potential partner can provide in-field logistical support to the Dóchas member by some or all of the following means:		
a. Providing logistical support for field visits by staff from the Dóchas member, or third-parties related to them e.g. (board members, supporters, journalists).		
b. Providing safe access and security support in emergency or conflict areas.		
c. Facilitating the presence or visits by volunteers from the Dóchas member.		
d. Facilitating access to communities, local authorities or government agencies, or other key development actors.		
e. Supporting the development or running of a field office of the Dóchas member (e.g. by providing office space and / or transport).		

DÓCHAS PARTNERSHIP CHECKLIST 3D: POTENTIAL SUPPORT FROM THE DÓCHAS MEMBER TO THE LOCAL CSO

Statement		Yes / No	Issues / Possibilities
The Dóchas member can provide support to the local CSO in some or all of the following ways:			
Projects	a.	Providing funding from its own resources, or from a third-party donor, to support a particular project or programme of the CSO.	
	b.	Providing technical support (through personnel or materials) for the development or implementation of particular projects .	
	c.	Funding third-party organisations to provide technical support to the local CSO for projects.	
Advocacy & Networks	d.	Providing funding from its own resources (or from a third-party donor) to support the development or implementation of a particular advocacy project or initiative.	
	e.	Providing technical support (through personnel or materials) for the development of a particular advocacy project e.g. an advocacy specialist.	
	f.	Providing contacts and networking support to enable the local CSO to work closely with other CSO in the country or at international level.	
Volunteer	g.	Providing one or more volunteers to support the local CSOs projects or advocacy work.	
Institutional Support	h.	Providing funding for staff costs or overheads that are not related to particular projects (i.e. institutional costs) ²⁰	
Research	i.	Funding or providing technical support for the research work of the local CSO.	
Donors	j.	Supporting the local CSO to obtain direct or indirect funding from a third-party donor .	
Prog. Approach	k.	Supporting the local CSO to participate in a programme with other partners of the Dóchas member in the same country (i.e. as part of a ' programme approach ').	

²⁰ Local CSOs often struggle to fund their overall operations, including management and administration costs, as many short-sighted donors will only fund direct project activities. Hence, if developing a partnership agreement with a local CSO, serious consideration should be given to providing substantial support for the institutional costs of the CSO.

DÓCHAS PARTNERSHIP CHECKLIST 3D: POTENTIAL SUPPORT FROM THE DÓCHAS MEMBER TO THE LOCAL CSO

Statement			Yes / No	Issues / Possibilities
The Dóchas member can provide support to the local CSO in some or all of the following ways:				
International	l.	Inviting the local CSO to participate in peer learning initiatives at regional or global level.		
	m.	Inviting the local CSO to participate in the evaluation or review of the work of the Dóchas member in-country or in other countries.		
	n.	Inviting the local CSO to participate in the strategy development and / or planning processes of the Dóchas member at national or international levels.		
	o.	Facilitating / funding the presence of the local CSO at national or international conferences or events.		
Capacity-Building	p.	Providing support for a general organisational development (OD) exercise for the local CSO.		
	q.	Providing specific capacity support for the local CSO at organisational level (as identified under Checklist 2) in one or more of the following areas: mission, vision and values; organisational strategy; governance, accountability and risk management; leadership and management; financial management and reporting; HR management and staffing; and fundraising and resourcing.		
	r.	Providing support in general programming capacity on a particular theme (e.g. education) – as identified in Checklist 2		
	s.	Providing capacity-building support on general Project Cycle Management (PCM) e.g. on setting baselines or measuring results – as identified on Checklist 2		

DÓCHAS PARTNERSHIP CHECKLIST 3E: POTENTIAL JOINT INITIATIVES BY THE DÓCHAS MEMBER AND THE LOCAL CSO

Statement	Yes / No	Issues / Possibilities
The Dóchas member and the Local CSO can work together as equal to implement some or all of the following joint initiatives:		
a. Develop a joint programme or project at field level, either alone or in conjunction with other CSOs to which both organisations make specific contributions on an equal basis, and with a clearly defined joint management structure.		
b. Develop joint advocacy and / or campaigning initiatives in-country or at international level either alone or as part of a broader advocacy / campaigning network.		
c. Develop joint research and / or learning projects on specific issues of mutual interest in-field or at international level.		
d. Develop joint funding proposals to external donors, where both partners play equal and complementary roles in the project		

SUMMARY TABLE 3: POTENTIAL ADDED VALUE OF PARTNERSHIP

Added value of local CSO initiatives at field level:	
Added value of local CSO to Dóchas Member at Irish, global, international levels:	
Possible logistical support from local CSO.	
Overall added value to Dóchas member:	
Added value from Dóchas member to local CSO:	
Potential for Joint Initiatives:	
Overall Conclusion on Added Value:	